



Michael here is my testimonial: If you are considering Michael May to represent your next home sale or purchase I cannot say enough about him. At a very difficult time having lost a family member, Michael stepped in and represented the property in a highly personal and professional manner. Michael brought the buyer to the purchase table and, as this sale was (now) a short sale, interacted with Navy Federal Credit Union and Fannie Mae to get it closed. I highly recommend him. **Maureen A. Finan, MA Los Angeles, Ca. Communications Consultant / Writer**



We were referred to Michael by Leo and Mary Gallagher, who had met him over a year earlier. I live in Texas, Mom lived alone in Naples. We had intended to sell it ourselves, and Michael knew this before visiting. He brought all the documents, carefully explaining the process. After some time, I said to mom, "let's let Michael do this". He took care of Mom, and the sale, as he had promised. He made sure the buyer was financially sound, there were inspection issues, but he knew exactly what to do. **PHYLLIS HEROLD & MARY KINDLER, Morton, Texas. Teacher at Saint Mary Catholic School**



Letter of Reference: We recently conducted a transaction with Michael May at Royal Shell as our broker. It was a genuine pleasure working with Michael, and we were completely satisfied with the entire experience. We would highly recommend Michael if you are considering purchasing or selling a home in the Naples market. Michael brings a strong professional background and solid project management skills from his experience working outside the real estate business early in his career. Michael also has an excellent understanding of the financial side of the mortgage process, and the changing financial dynamics of the Naples real estate market.

JOHN & TERESA TREBBIEN, Cincinnati, Ohio Trademark Licensing Leader and Gillette Business Development Manager, Proctor & Gamble



Michael May did an excellent job in listening to our needs. He was a great strategist and negotiator. With my attention to detail I appreciated watching Michael get us the best deal, educating us through the process, handling everything well. **Panos Linigakis, CPP, Kraft Foods Fellow, Mt. Prospect, IL.**



Good Morning Michael. Please see below recommendation: From start to finish, our experience working with Michael May was handled with 100% professionalism and dedication to our needs. Michael was able to coordinate and orchestrate the complexities of a short sale purchase through all steps, all while working with us remotely. Michael was able to explain options and discuss procedures whenever we encountered hurdles. We would recommend and encourage anyone looking to buy or sell a home to work directly with him. We thank him for making our home buying journey a success. Warm regards, **Shanna N. Olsovsky | Account Executive Personal Lines | Lutgert Insurance | Naples, FL 34109**



Referral of Michael May—My wife and I have been condo owners in Naples for years and had casually decided we'd like to take a next step up. One day when spending some time on 5th Avenue, we happened across Michael May and Royal Shell Realty. Meeting Michael was fortuitous in that we found him very personable and helpful in sharing insights and information about trends and opportunities. Since we are largely "winter visitors" to our condo it was a real confidence builder to have input from someone like Michael who follows the markets closely. The bottom line is that we were pleased to work with Michael both on the sale of our unit, and to gain insight on the markets which led to our confidence in buying our next condo unit as well. To this date I have stayed in touch, continue to enjoy his market updates, and look forward to our future association. **Ed Carow, President, R/E Development & Investment Company, Jackson | Street Holdings, President of the Milwaukee Institute of Real Estate Management, Milwaukee, WI.**



Hi Michael, I just wanted to thank you for the great brokerage service you provided me from the beginning of the process to the closing of my purchase of an investment property in the Briarwood complex. I had been referred to you by a friend as I had no knowledge of the Naples real estate market. Although I have been a licensed real estate broker and attorney for many years in the state of Wisconsin your assistance, guidance and attention to detail resulted in my finding the right property for my 1031 exchange. I have worked with many professionals over the past 40 years of my career in law and in real estate. Your professionalism and service on my behalf was extraordinary. Please feel free to use me as a reference anytime. **Gary Gerlach, Circuit Court Judge (retired), Mediation, Arbitration, & ADR Consulting, Resolute Systems, LLC, Milwaukee, WI.**



To whom it may concern: A recommendation letter for Michael May is an easy thing to do. I first met Michael a number of years ago, one of "the guys at the gym". Over time I got to know him and came to realize that he is an extremely fine, trustworthy individual. In 2014 I decided to buy property on Fort Myers Beach and chose Michael to handle the whole process for me. I was making a large investment and wanted to feel secure in the person who would be advising me. Needless to say, everything went smoothly and honestly, with Michael there for me 24/7. In closing, I can wholeheartedly recommend Michael as wonderful human being, which are getting harder and harder to find. Sincerely, **Wayne J. Tietze, English Language Learning Center Educator & School Owner, Rio De Janeiro, Brazil**



TESTIMONIALS

We met Michael May when we purchased our vacation home on Fort Myers Beach in 2010. Knowledgeable of Estero Island and its neighbouring communities, Michael capably educated us on the condominium purchasing process. We appreciate his realistic approach to market and property valuation and find his communication style to be both direct and honest.

Sincerely, **Bob and Mary Kanko, Oakview, Ontario**